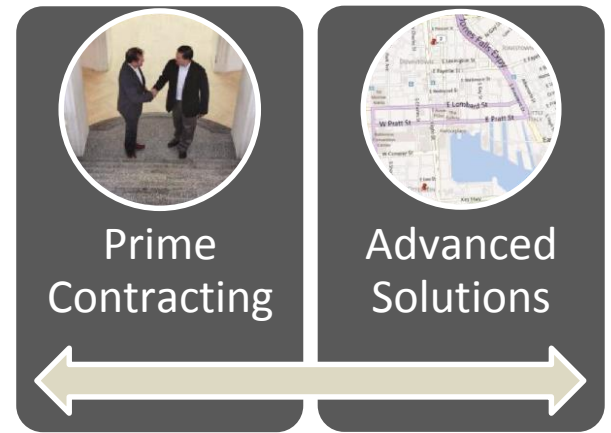


Vexcel: Delivering Microsoft™ Solutions

Vexcel, a wholly-owned Microsoft subsidiary acting as a separate legal entity, extends and enhances Microsoft products and services by providing customers with end-to-end solutions including hardware, software, and services. Vexcel provides a broad range of solutions and expertise. ***Vexcel complements Microsoft services to provide prime contractor capability to those customers who want Microsoft to own complete solution delivery or who require highly customized heterogeneous solutions that are primarily based on Microsoft technology.*** Our portfolio of services includes people, process, and technology/intellectual property assets that are tightly aligned with Microsoft Services resulting in highly efficient delivery.



Prime Contracting

Vexcel focuses on accelerating adoption of Microsoft technology into both public sector and commercial sector in order for customers to realize their full potential. Vexcel prime contracting capabilities are offered for the Federal government, state and local

Advanced Solutions

Vexcel develops and supports unique public sector and commercial solutions based on Microsoft technology and products utilizing US based resources.

Vexcel also provides additional capability as a Preferred

- Federal Acquisition Regulation (FAR) Part 15 Contracting
- GSA Schedule 70
- Commercial
- End-to-end delivery of complete Microsoft solutions – including hardware, 3rd Party Software and PMO

- Vexcel develops and supports unique solutions
- Solutions based on Microsoft research and development, technologies and products and developed in the USA
- Supporting Vexcel and Microsoft capabilities

governments and commercial customers.

Services Partner supporting Microsoft Services.

Vexcel has extensive experience with program management, contract management, invoice/billing, and reporting of large (\$150M+) contracts, including overall vendor management.

Vexcel offers 3rd party support contract management, including Microsoft Premier and Microsoft Consulting Services when serving as Prime.

- ❖ Vexcel is an authorized reseller of many vendors' software, server, desktop, storage, and peripheral equipment.
- ❖ Vexcel works closely with the manufacturer and Microsoft to plan, build, and operate the physical hardware residing in customer datacenters.
- ❖ Vexcel also has experience integrating special hardware into line of business applications.
- ❖ Hardware services also include monitoring, asset management, and warranty/maintenance/repair contract management.

Contact Information and Resources

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